

Welcome to Washington County Highlights 2005 Edition

*Highlights of Washington County is a labor market information publication of the Indiana Department of Workforce Development.

This publication is provided annually for each of Indiana's 92 counties, 11 Economic Growth Regions and the State of Indiana.

Each publication includes a variety of demographic information: population, labor force estimates, industry employment, industry annual average wages, and firms and employment by size and by industry.

If you need further information about your area, you may call the regional analyst listed below. If you need labor market information for other areas, you will find a map of the regional analysts at the back of this publication and posted on our Internet website under *Resources*.

Additional labor market information is available on our Internet website.

Our website address is http://www.state.in.us/dwd/inews

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Innovating Indiana: Strategic Research & Development Division



SUMMARY OF WASHINGTON COUNTY HIGHLIGHTS

Washington County's population estimate for 2004 was 27,882, up 2.4 percent from the 2000 Census total. During this same time period, Indiana's total 2004 estimated population of 6,237,569 was up by 2.6 percent.

According to the 2000 Census 13,268 people twenty-five years of age or over were high school graduates and/or had post-high school education. That represented 75.2 percent of the twenty-five and up county population. Of that population, 1,806 or 10.2 percent were four year college graduates or greater. In 2004, of the 280 persons graduating high school that year, 174 or 62.1 percent intended to go on to higher education.

A total of 1,005 workers or 8.1 percent of the workforce commuted into the county in 2003. Orange County was sending the most workers into Washington County.

Conversely, 5,836 or 33.9 percent of the labor force commuted to work outside of the county. Kentucky County received the most workers from Washington County.

The estimated average unemployment rate for 2004 was 6.3 percent, above Indiana's annual average of 5.2 percent. The county's unemployment rate was based on an estimated average residential labor force of 14,010. Of that labor force 13,130 were employed and 880 were unemployed.

For the year 2004 there were 6,344 jobs at industries within the county. The largest employing industry in the county was manufacturing with 32.0 percent of the total industry employment and government second at 23.1 percent. The industry showing the most growth in workers over a three year period (since 2001) was education and health services increasing by 119 workers or 9.2 percent above 2001. Nine and nine-tenths percent of employers in the county employed 20 or more workers and those represented 70.1 percent of all employment.

The all industry average 2004 earnings for the county was \$26,026 per year versus Indiana's \$34,693. The county average wage was an increase of 8.3 percent over the 2001 county industry average wage. None of Washington County's 11 industry supersectors (including government) had annual average earnings greater than the Indiana average for those industries. The county's manufacturing industry had the highest average earnings at \$31,186 per year, with information second at \$29,502, while the industry with the lowest annual earnings number was leisure and hospitality services at \$8,742. The same industries statewide paid an average \$47,638, \$43, and \$13,875 per year, respectively.

WASHINGTON COUNTY AND CITY POPULATION

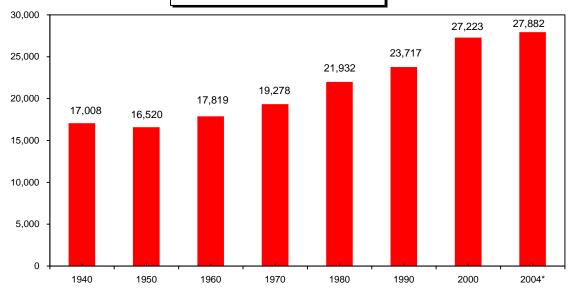
| COUNTY & Cities/Towns | 1990 CENSUS | 2000 CENSUS | 2004* POPULATION ESTIMATES | NUMERICAL CHANGE FROM 2000-2004 | PERCENT CHANGE FROM 2000-2004 |
|--------------------------|----------------|----------------|----------------------------------|---------------------------------------|-------------------------------------|
| WASHINGTON CO | 23,717 | 27,223 | 27,882 | 659 | 2.4% |
| CAMPBELLSBURG | 606 | 578 | 587 | 9 | 1.6% |
| FREDERICKSBURG | 155 | 92 | 93 | 1 | 1.1% |
| HARDINSBURG | 322 | 244 | 247 | 3 | 1.2% |
| LITTLE YORK | 155 | 185 | 188 | 3 | 1.6% |
| SALEM | 5,619 | 6,172 | 6,417 | 245 | 4.0% |

WASHINGTON COUNTY POPULATION

| | | NUMERICAL | % |
|-------|------------|-----------|--------|
| YEAR | POPULATION | CHANGE | CHANGE |
| 1940 | 17,008 | 723 | 4.4% |
| 1950 | 16,520 | (488) | -2.9% |
| 1960 | 17,819 | 1,299 | 7.9% |
| 1970 | 19,278 | 1,459 | 8.2% |
| 1980 | 21,932 | 2,654 | 13.8% |
| 1990 | 23,717 | 1,785 | 8.1% |
| 2000 | 27,223 | 3,506 | 14.8% |
| 2004* | 27,882 | 659 | 2.4% |

^{*} population estimate

WASHINGTON COUNTY POPULATION



Source: U.S. Census Bureau, 1940-1990 Census and Stats Indiana 2000 Census and 2004 Population Estimate

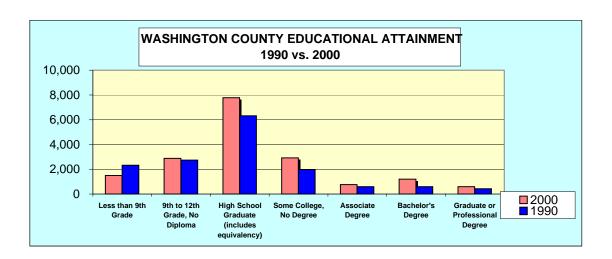
WASHINGTON COUNTY

2004 HIGH SCHOOL GRADUATES HIGHER EDUCATION INTENT

| EDUCATION INTENT | NUMBER | PERCENT |
|----------------------------|--------|---------|
| Graduates | 280 | 100.0% |
| Total to Higher Education | 174 | 62.1% |
| Four-Year Institution | 118 | 42.1% |
| Two-Year Institution | 42 | 15.0% |
| Vocation/Tech. Institution | 14 | 5.0% |

EDUCATIONAL ATTAINMENT - POPULATION 25 YEARS & OVER

| EDUCATION LEVEL | 1990 | % IN 1990 | 2000 | % IN 2000 |
|---|--------|-----------|--------|-----------|
| Less than 9th Grade | 2,327 | 15.5% | 1,499 | 8.5% |
| 9th to 12th Grade, No Diploma | 2,744 | 18.3% | 2,881 | 16.3% |
| High School Graduate (includes equivalency) | 6,317 | 42.2% | 7,783 | 44.1% |
| Some College, No Degree | 1,980 | 13.2% | 2,914 | 16.5% |
| Associate Degree | 598 | 4.0% | 765 | 4.3% |
| Bachelor's Degree | 591 | 3.9% | 1,208 | 6.9% |
| Graduate or Professional Degree | 432 | 2.9% | 598 | 3.4% |
| TOTAL - POPULATION 25 YEARS & OVER | 14,989 | 100% | 17,648 | 100% |



Sources: Indiana Business Research Center, Stats Indiana and U.S. Census Bureau.

WASHINGTON COUNTY COMMUTING PATTERNS

| Number of persons who live in Washington County and work (labor force) | 17,230 |
|---|--------|
| Number of persons who live in Washington County and work in Washington County | 11,394 |
| Number of persons who live out of and work in Washington County | 1,005 |
| Total number of persons who work in Washington County (work force) | 12.399 |

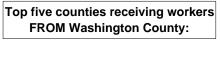
Top five counties sending workers INTO Washington County:

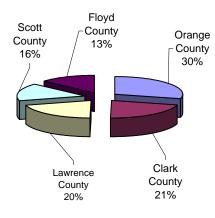
| Orange County | 207 |
|-----------------|-------------------------------|
| Clark County | 149 |
| Lawrence County | 145 |
| Scott County | 113 |
| Floyd County | 95 |
| Total of above | 709 equals 5.7% of work force |

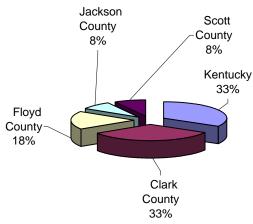
Top five counties receiving workers FROM Washington County:

| Kentucky | 1,574 |
|----------------|-----------------------------------|
| Clark County | 1,535 |
| Floyd County | 844 |
| Jackson County | 388 |
| Scott County | 376 |
| Total of above | 4,717 equals 27.4% of labor force |

Top five counties sending workers INTO Washington County:



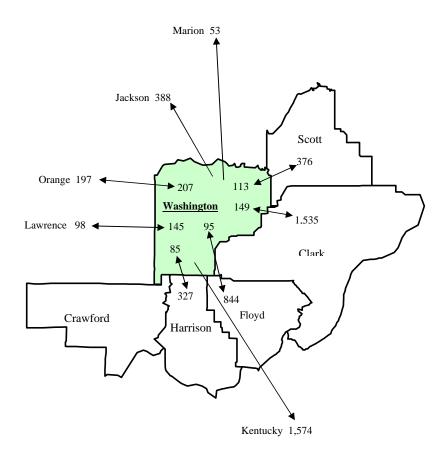




Data source: Indiana Dept. of Revenue -- Based on IT-40 Returns for Tax Year 2003 Report generated by STATS Indiana Jan. 26, 2005

COMMUTING PATTERNS MAP

WASHINGTON COUNTY



Data source: Indiana Dept. of Revenue IT-40 Returns for Tax Year 2003. Report generated by STATS Indiana, January 26, 2005. Counts of under 50 are not included. Commuters to/ from IL, MI, KY, OH, WI, and PA are reported separately and are not included in the 'Out of State' category.

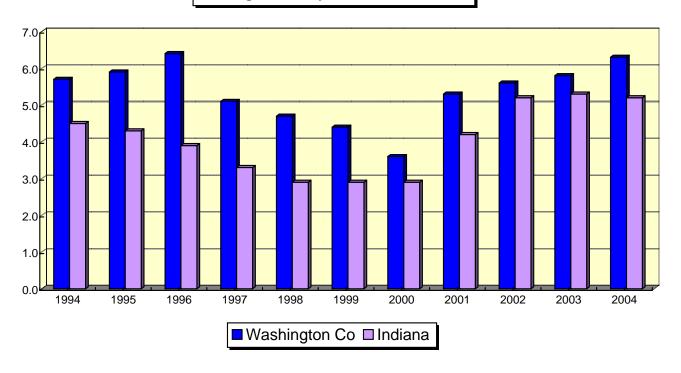
LABOR FORCE INFORMATION

WASHINGTON COUNTY LABOR FORCE

(1994 - 2004)

| | LABOR | | | Washington Co | Indiana |
|------|--------|----------|------------|---------------|---------|
| YEAR | FORCE | EMPLOYED | UNEMPLOYED | RATE | RATE |
| 1994 | 11,430 | 10,780 | 650 | 5.7 | 4.5 |
| 1995 | 12,100 | 11,380 | 720 | 5.9 | 4.3 |
| 1996 | 11,940 | 11,170 | 770 | 6.4 | 3.9 |
| 1997 | 12,110 | 11,490 | 620 | 5.1 | 3.3 |
| 1998 | 12,040 | 11,470 | 570 | 4.7 | 2.9 |
| 1999 | 11,890 | 11,370 | 520 | 4.4 | 2.9 |
| 2000 | 14,090 | 13,580 | 510 | 3.6 | 2.9 |
| 2001 | 14,130 | 13,370 | 760 | 5.3 | 4.2 |
| 2002 | 13,960 | 13,180 | 780 | 5.6 | 5.2 |
| 2003 | 13,990 | 13,180 | 810 | 5.8 | 5.3 |
| 2004 | 14,010 | 13,130 | 880 | 6.3 | 5.2 |

AVERAGE UNEMPLOYMENT RATE
Washington County vs. Indiana 1994-2004

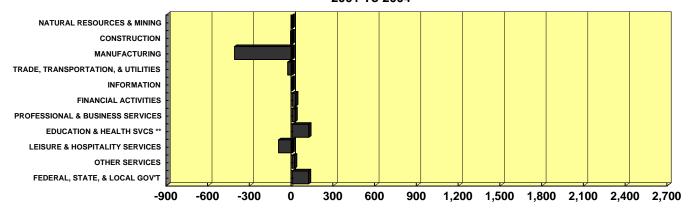


Source: Indiana Department of Workforce Development, Research & Analysis,

WASHINGTON COUNTY EMPLOYMENT BY INDUSTRY 2001 to 2004

| INDUSTRY SECTORS (NAICS)* | 2004 NO. OF FIRMS | A\ 2001 | VERAGE EN | IPLOYMENT 2003 | 2004 | NUMERICAL CHANGE 2001-2004 | PERCENT CHANGE 2001-2004 |
|---|-------------------------|--------------|--------------|-------------------|-------------|----------------------------------|--------------------------------|
| ALL INDUSTRIES ** | 504 | 0.700 | 0.400 | 0.440 | 0.044 | 050 | F 40/ |
| ALL INDUSTRIES ** NATURAL RESOURCES & MINING | 501 13 | 6,703 98 | 6,469 98 | 6,413 101 | 6,344 97 | -359 -1 | -5.4% -1.0% |
| | 13 | 90 | Confid | | 91 | -1 | -1.0% |
| Agriculture, Forestry, Fishing, & Hunting Mining | | | Confid | | | | |
| CONSTRUCTION | 63 | 375 | 371 | 331 | 363 | -12 | -3.2% |
| MANUFACTURING | 43 | 2,445 | 2,153 | 2,151 | 2,031 | | -3.2% -16.9% |
| TRADE, TRANSPORTATION, & UTILITIES | 133 | 2,445 963 | 2,155 946 | 2,151 954 | 931 | -414 | -16.9% |
| Wholesale Trade | 24 | 153 | 151 | 159 | 168 | | 9.8% |
| Retail Trade | 78 | 725 | 704 | 704 | 673 | | -7.2% |
| Transportation & Warehousing | 27 | 68 | 74 | 75 | 73 | _ | 7.4% |
| Utilities | 4 | 17 | 17 | 16 | 18 | 1 | 5.9% |
| INFORMATION | 7 | 109 | 112 | 111 | 102 | -7 | -6.4% |
| FINANCIAL ACTIVITIES | 52 | 176 | 189 | 191 | 201 | 25 | 14.2% |
| Finance & Insurance | 31 | 130 | 138 | 136 | 145 | | 11.5% |
| Real Estate, Rental & Leasing | 22 | 46 | 50 | 55 | 56 | 10 | 21.7% |
| PROFESSIONAL & BUSINESS SERVICES | 45 | 188 | 207 | 188 | 209 | | 11.2% |
| Professional & Technical Services | 25 | 130 | 134 | 126 | 109 | | -16.2% |
| Management of Companies & Enterprises | | | Confid | | | | 10.270 |
| Administrative & Waste Services | | | Confid | ential | | | |
| EDUCATION & HEALTH SERVICES ** | 49 | 1,292 | 1,335 | 1,369 | 1,411 | 119 | 9.2% |
| Educational Services ** | 7 | 696 | 726 | 754 | 777 | 81 | 11.6% |
| Health Care & Social Assistance ** | 42 | 596 | 609 | 615 | 634 | 38 | 6.4% |
| LEISURE & HOSPITALITY SERVICES | 30 | 479 | 474 | 431 | 381 | -98 | -20.5% |
| Arts, Entertainment, & Recreation | 3 | 27 | 20 | 17 | 20 | -7 | -25.9% |
| Accommodation & Food Services | 27 | 452 | 453 | 414 | 361 | -91 | -20.1% |
| OTHER SERVICES | 37 | 142 | 139 | 138 | 159 | 17 | 12.0% |
| FEDERAL, STATE, & LOCAL GOVERNMENT | 38 | 1,351 | 1,389 | 1,424 | 1,468 | 117 | 8.7% |

Change in Washington County Industry Employment 2001 To 2004



^{*} NAICS - North American Industry Classification System.
** Includes private and government employment in this industry. Confidential = Data suppressed due to confidentiality restrictions.

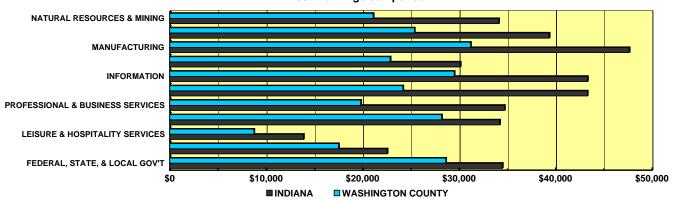
Notes: 1. Data may not add to total due to rounding, suppression of confidential numbers, inclusion of unclassified data, and duplication of government employment numbers. 2. Industries listed are "private industry" unless otherwise noted.

Source: Indiana Department of Workforce Development, Research & Analysis, Covered Employment

WASHINGTON COUNTY EARNINGS BY INDUSTRY 2001 to 2004

| INDUSTRY SECTORS (NAICS)* | 2001 WAGES | WASHINGT(2002 WAGES | ON COUNTY 2003 WAGES | 2004 WAGES | CHANGE 20 DOLLARS | | INDIANA 2004 WAGES | 2004 WASHINGTON % DIFFERENCE FROM INDIANA |
|---|---------------|----------------------------|----------------------------|---------------|----------------------|--------|--------------------------|--|
| ALL INDUSTRIES ** | \$24,033 | \$24,406 | \$25,184 | \$26,026 | \$1,993 | 0.1 | \$34,693 | -33.3% |
| NATURAL RESOURCES & MINING | \$22,774 | \$20,564 | \$20,006 | \$21,103 | -\$1,671 | -7.3% | \$34,117 | -61.7% |
| Agriculture, Forestry, Fishing, & Hunting Mining | | Confid Confid | | | | | \$25,490 \$49,836 | |
| CONSTRUCTION | \$24,979 | \$24,605 | \$25,152 | \$25,370 | \$391 | 1.6% | \$39,343 | -55.1% |
| MANUFACTURING | \$27,843 | \$29,108 | \$29,851 | \$31,186 | \$3,343 | 12.0% | \$47,638 | -52.8% |
| TRADE, TRANSPORTATION, & UTILITIES | \$20,383 | \$21,547 | \$22,084 | \$22,865 | \$2,482 | 12.2% | \$30,126 | -31.8% |
| Wholesale Trade | \$24,222 | \$25,965 | \$25,664 | \$25,228 | \$1,006 | 4.2% | \$46,107 | -82.8% |
| Retail Trade | \$18,794 | \$19,787 | \$20,652 | \$21,599 | \$2,805 | 14.9% | \$21,445 | 0.7% |
| Transportation & Warehousing | \$25,497 | \$26,128 | \$24,272 | \$25,773 | \$276 | 1.1% | \$35,135 | -36.3% |
| Utilities | \$32,899 | \$35,385 | \$39,580 | \$36,736 | \$3,837 | 11.7% | \$62,844 | -71.1% |
| INFORMATION | \$23,838 | \$24,381 | \$26,007 | \$29,502 | \$5,664 | 23.8% | \$43,315 | -46.8% |
| FINANCIAL ACTIVITIES | \$24,112 | \$22,185 | \$23,235 | \$24,182 | \$70 | 0.3% | \$43,304 | -79.1% |
| Finance & Insurance | \$27,794 | \$25,426 | \$26,951 | \$28,304 | \$510 | 1.8% | \$48,404 | -71.0% |
| Real Estate, Rental & Leasing | \$13,805 | \$13,299 | \$13,976 | \$13,488 | -\$317 | -2.3% | \$28,852 | -113.9% |
| PROFESSIONAL & BUSINESS SERVICES | \$21,310 | \$20,203 | \$21,236 | \$19,811 | -\$1,499 | -7.0% | \$34,701 | -75.2% |
| Professional & Technical Services | \$22,491 | \$21,639 | \$21,710 | \$22,291 | \$652 | 3.0% | \$45,324 | -103.3% |
| Management of Companies & Enterprises | | Confid | lential | | | | \$66,811 | |
| Administrative & Waste Services | | Confid | lential | | | | \$22,727 | |
| EDUCATION & HEALTH SERVICES ** | \$26,865 | \$26,896 | \$27,401 | \$28,188 | \$1,323 | 4.9% | \$34,206 | -21.3% |
| Educational Services ** | \$30,832 | \$30,008 | \$29,673 | \$29,662 | -\$1,170 | -3.8% | \$33,107 | -11.6% |
| Health Care & Social Assistance ** | \$22,234 | \$23,182 | \$24,617 | \$26,381 | \$4,147 | 18.7% | \$34,965 | -32.5% |
| LEISURE & HOSPITALITY SERVICES | \$8,262 | \$8,341 | \$8,590 | \$8,742 | \$480 | 5.8% | \$13,875 | -58.7% |
| Arts, Entertainment, & Recreation | \$9,643 | \$11,038 | \$10,705 | \$7,957 | -\$1,686 | -17.5% | \$25,802 | -224.3% |
| Accommodation & Food Services | \$8,180 | \$8,220 | \$8,503 | \$8,786 | \$606 | 7.4% | \$11,574 | -31.7% |
| OTHER SERVICES | \$15,963 | \$16,533 | \$17,898 | \$17,511 | \$1,548 | 9.7% | \$22,543 | -28.7% |
| FEDERAL, STATE, & LOCAL GOVERNMENT | \$27,814 | \$27,842 | \$28,190 | \$28,621 | \$807 | 2.9% | \$34,484 | -20.5% |

Washington County and State of Indiana 2004 Earnings comparison



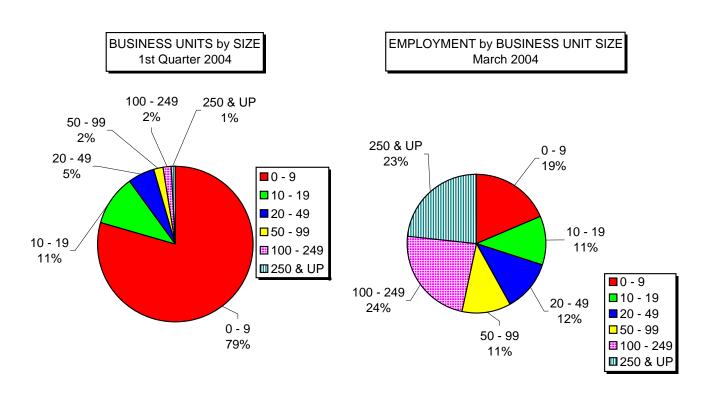
^{*} NAICS - North American Industry Classification System. ** Includes private and government employment in this industry. Confidential = Data suppressed due to confidentiality restrictions.

Notes: 1. Industries listed are "private industry" unless otherwise noted. 2. Wage data are annual averages. Source: Indiana Department of Workforce Development, Research & Analysis, Covered Employment

WASHINGTON COUNTY FIRMS and EMPLOYMENT by SIZE

| UNIT SIZE | NUMBER of BUSINESS UNITS 1ST QUARTER 2004 | BUSINESS UNITS | | | |
|-------------------|---|----------------|------------|--|--|
| (Number Employed) | 101 QUANTEN 2004 | | MARCH 2004 | | |
| 0 - 9 | 393 | | 1,183 | | |
| 10 - 19 | 53 | | 717 | | |
| 20 - 49 | 27 | | 768 | | |
| 50 - 99 | 10 | | 717 | | |
| 100 - 249 | 8 | | 1,479 | | |
| 250 & UP | 4 | | 1,486 | | |
| | | | | | |
| TOTAL | 495 | | 6,350 | | |

Business Units with zero employees and Federal Government Employees are included.



Source: Covered Employment, Research & Analysis, Strategic Research & Development, Indiana Department of Workforce Development



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TECHNICAL NOTES

For over sixty years, industry information has been compiled using the Standard Industrial Classification (SIC) system. Since 1993, the industry data tables in this publication were classified by SIC.

Beginning with the 2002 issue of the Highlights report, new industry data tables are based upon the North American Industry Classification System (NAICS).

Developed jointly by the United States, Canada and Mexico to produce comparable data, NAICS was introduced in 1997 to replace the SIC system. Because of its' scope and complexity, the transition to NAICS has taken three years to complete and is now effective beginning with 2001.

NAICS provides a more specific classification system reflecting the economy's changing industrial composition. NAICS focuses on *how* products and services are created, as opposed to the SIC focus on *what* is produced.

This reorganization has created breaks in the industrial classification time series. Even though, for example, the Manufacturing industry group is still listed, the current statistical data for Manufacturing may not be comparable to what was previously shown.

Example: An industrial machine company has its employment offices in a separate building. Those workers may now be listed in the Professional and Business Services industry under NAICS, rather than in Manufacturing. The same is possible for other industries.

NAICS uses a six digit hierarchical coding system to classify all economic activity. NAICS-United States allows for the identification of 1,170 industries compared to the 1,004 found in the SIC system. NAICS classifications are reviewed every three years. For purposes of this publication we will be classifying economic activities into 11 NAICS 'super sectors' and 15 NAICS sectors.

* * * * *

The following is a listing of the NAICS 'super sectors' we will be using:

Natural Resources & Mining includes agriculture, forestry, fishing, hunting, and mining.

Construction

Manufacturing

Trade, Transportation & Utilities includes wholesale and retail trade, utilities, transportation, and warehousing. Information includes publishing, motion pictures, sound recording, broadcasting, Internet publishing, telecommunications, ISPs, search portals, data processing, news syndicates, libraries, and archives.

Financial Activities includes finance, insurance, real estate, and rental and leasing.

Professional & Business Services includes professional, scientific, and technical services, management of companies and enterprises, administrative/support, and waste management and remediation services.

Education & Health Services includes educational and health services, health care, and social assistance.

Leisure & Hospitality includes arts, entertainment, recreation, accommodation, and food services.

Other Services includes repair, maintenance, personal, laundry services and religious, grant making, civic, social, and professional organizations and private households.

Federal, State & Local Government includes total government employment.

Economic Growth Regions

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